




## SOMASUNDARAM RAVI NAICKER

UN SDG's & SEDEX Implementation Consultant, Trainer and Auditor and Business Transformation & Expense Reduction Consultant

 0091 9840345110

 ravi66naicker@gmail.com

 9th Street, Thendral Nagar, Gopalapuram, Pattabiram, Chennai

### CAREER PROFILE:

*Dynamic, results-oriented executive with over 29 years of experience in business management consultancy, collaborating with more than 800 companies globally. Proven track record of driving business growth through strategic planning, process optimization, and system transformation. Skilled in building strong professional relationships and equipped with a substantial international network. Recognized for establishing operational excellence in culturally diverse settings and managing multi-location manufacturing facilities.*

### EARLY LIFE AND EDUCATION

Somasundaram Ravi Naicker was born on **May 31, 1966**, and raised in India. He completed his **schooling at Kendriya Vidyalaya HVF**, where he developed an early interest in learning and leadership. These formative years laid a strong foundation for his passion for education and community service, which later defined his career.

Ravi holds a **Master of Science (M.Sc.) in Geography and a Master of Business Administration (MBA), alongside a Bachelor of Education (B.Ed.)**. These qualifications have equipped him with a broad perspective on strategic planning, operational management, and educational methodology—skills he would later apply in his entrepreneurial and educational endeavors.

### PROFESSIONAL EXPERIENCE AND AFFILIATIONS

With work experience spanning **India, the UAE, Syria, Saudi Arabia, Qatar, Kuwait, Oman, and Bahrain**, Ravi brings a global outlook to his professional pursuits. He has been an active member of Business Network International (BNI) since April 2016, a testament to his dedication to professional growth and community building.

Ravi's extensive education and cross-cultural work experience continue to guide his initiatives, most notably his role in founding and nurturing The Citizen Academy, where he strives to empower future generations through quality education and skill development.

### PROFESSIONAL EXPERIENCE

Motivated leader with more than **29 years progressive experience in business management system consultancy with 800 companies on a global scale**. Successful track record of creating and implementing strategies and process & system transformation programs aimed at companies growth and optimizing operational performance. Having developed communication skills when working in managerial positions at large corporations, I've nurtured successful working relationships. As a result, I possess an advantageous professional network. Internationally experienced executive skilled at establishing operational excellence within culturally diverse environments, leading multiple location manufacturing facilities.

## Professional Experience as UN SDG's & SEDEX Implementation and Business Transformation Consultant

### Q Renaissance Quality Consultants – From January 2009 till date

- An astute leader with nearly 27 years of experience in Business Growth Strategy, providing strategic research and consulting solutions for clients across a diverse range of sub-sectors and application markets. These range across energy, power, environment, building technologies, industrial automation and managed services value chains.
- Developing and upgrading the documentation for the company to ensure seamless operations as well as developing the operating procedures that are customized to entity sectors, also meeting requirements of SEDEX / SMETA and lead the procurement of resources and/or systems that transform the Client's O&M knowledge capability into a functioning O&M Management Office. Continuously provide Entity OMMO's with guidance and technical expertise.
- Helping governments and stakeholders make the UN's Sustainable Development Goals a reality. Promote system-wide coherence and coordination of sustainable development policies. Promote the sharing of best practices and experiences relating to the implementation of sustainable development and, on a voluntary basis, facilitate sharing of experiences, including successes, challenges and lessons learned.
- Offering consultancy services on ISO 9001, OHSAS 18001, ISO 45001, ISO 14001, ISO 50001, ISO 20000, ISO 27001, ISO 28000, ISO 26000, ISO 22301, ISO 31000, ISO 13485, API, ISO 17025, ISO 17021, ISO 17020, SA 8000, Human Resource Management, Integrated Management System to various organizations such as engineering, construction, production, software, trading, automotive, hospitals, etc. Functioning as "Lead Auditor for QMS, EMS, OHSE, ISMS, ITSM, EnMS, SCMS, BCMS, etc.,
- Largely responsible for recognizing areas for improvement within the organization. As a Business Transformation consultant my key responsibility is to identify and implement necessary changes to enable a business to perform to its optimum ability.
- Managing new product development and product management processes to support new product based on market intelligence.
- Manage consultant partners to supplement and assist in project management responsibilities
- Drive team projects, reporting, and metric development, partnering with functional leads to provide project coordination and analysis.
- Responsible to review new and existing processes, resources and systems, making and overseeing any changes to the company infrastructure where necessary. This involves playing a vital role in the decision making process regarding technology and recruitment. It can also include working alongside the human resources and procurement functions.
- HRIS certified & practioner involved in setting company goals and shall involve running focus groups, workshops and coaching staff. Responsible to bridge any gap between the departments and maintain strong communications across all aspects of the company and help colleagues understand the company more fully and clarify the reasons behind any company restructure or change.
- Accomplished by lead, manage design and supervised infrastructure projects. This shall include but not limited to the day to day management of project activities, client relationships, resources management and technical input. Ensured best practice in the company's project delivery methods across the infrastructure sector. Ensured delivery of projects within time and budget. Ensure meeting client expectations to promote continuous business from known clients. Managed the infrastructure input to other sectors' projects.

### ACHIEVEMENTS

- **Finance:** Delivered AED 10m in operational cost savings and improved commercial decision and influencing the Leadership Team to redirect savings into a future-proofing system upgrade. Transitioned the company from a net loss to a gain position and addressed overspending, inefficiencies, and a lack of robust controls by leading company-wide policy shifts, upskilling divisional leaders, and transforming the culture from one of unchecked spending to one of fiscal restraint.
- **Product & Marketing:** Positioned the business for future competitiveness by supporting the CEO strategy to shift from white label remarketing to in-house product development, leading a BOD working group to assess viability and influencing fellow board members to vote in favour of the strategic shift.
- **Capital Projects:** Played a critical role in achieving exponential growth targets by developing and leading a 5-year Capital Projects & Modernisation strategy, creating room to grow and shoring up foundational systems and facilities to be best-in-market.
- **Legal:** Identified and suggested practical commercial solution in handling a significant hazardous waste (industrial effluents) which has been accumulated for more than 7 years within the premises of the organization. Resulted in local legal compliance, and reducing the cost of poor quality.

- **Supply Chain:** Reduced overhead by as much as 60% and enabled a more flexible and responsive business model by spearheading the transition from self-storage product warehousing and shipping to a drop-shipping model.
- **Cost of Quality:** Reduced finished goods defect rate resulting in saving of 300,000 AED, annually streamlined the customer complaint process and reduced average time to closure by more than 50 % and reduce foreign matter rejection by 13% developed partnership, managed supplier relationship and process validation. Established and directed internal audit program and verified effectiveness of CAPA. Benchmarked and standardized risk management and quality process for multiple sites for regulatory compliance.

### Experience as Management System Consultant & Certification Manager

#### TUV Nord – From May 2002 – December 2008

- Offered consultancy services on ISO 9001, OHSAS 18001, ISO 14001, SA 8000, ISO 29001, Human Resource Management, Integrated Management System to various organizations such as engineering, construction, production, software, trading, automotive, hospitals, etc.
- Administering all technical & operational activities related to certification & training in Middle East.
- Imparting internal & external training on various quality management tools such as for **QMS, EMS and OHSAS, ISO 9001, ISO 14001, OHSAS 18001 Standards.**
- Functioned as "Lead Auditor for QMS, EMS, OHSAS, etc.,.
- Organizing training sessions for updating about various Quality Standards.
- Developing and upgrading the Quality Manual for the company to ensure seamless operations.
- Focusing on Customer Quality issues and making reaction plan to ensure seamless operations.
- Liaison with the certification body, TUV-CERT Germany on all matters regarding client certification and auditor registration.
- Working as a Lead Auditor for ISO 9001, ISO 14001 & OHSAS 18001,
- Efficiently performing certification and surveillance audits.

#### ACHIEVEMENTS

- Registered Management System (Quality, Environment and Health & Safety ) Lead Auditor for the TUV Nord-Certification Services. Has been approved for more than 30 EAC international scope to perform management system certification audits
- Extensive experience in auditing of over 3000 man-days of audit on ISO 9001, ISO 14001 & OHSAS 18001) through TUV Nord.
- Lead Trainer & Certified Management System Consultant– ISO 9001, OHSAS 18001, ISO 14001, ISO 17025, ISO 17021, ISO 17020, ISO 29001, Integrated Management System, Quality Control ... etc. and carried out more than 2500 management system trainings.
- Worked with all levels of management at many different Companies. Assessed the manufacture of computers, software, electronics, chemicals, plastics, metal and medical products. Strong chemical engineering and medical device expertise, predominantly orthopedic, electronic and digital imaging devices.

### Experience as Quality Manager

#### Al Ghurair Group (Arabian Mix) – From November 1994 – May 2002

- Assuring all aspects of H R function i.e. recruitment, induction, training, performance management, grievances, labor law implementation, and all operations to follow labor law, Industrial relations, and legal settlements. The main responsibilities are leading and directing the human resource team to deliver a comprehensive HR service to the business Employee relations, including managing absence, disciplinarys, grievances, and sickness Measuring employee satisfaction, and identifying areas that require improvement
- Documentation and implementation of Human Resource Management system, ISO 9001, ISO 14001 & OHSAS 18001.
- Planning, execution, and follow-up of Internal Audits.

- Staff training (Induction, Internal Audit ... etc) on ISO.
- Document and data control (of all the departments – soft/hard).
- Development of QMS, EMS & OHSAS improvement activities.
- Liaison with the certification body.
- Quality control & assurance activities of hospitals, warehouses & maintenance activities. Identifying hazards, and aspects and implementing control measures
- Implementing legal & regulatory requirements.

### ACHIEVEMENTS

- **International Certification** - Achieved ISO Certification (Quality – ISO 9001, Environment – ISO 14001 & Occupational Health & Safety 18001) for all three companies.
- **Doubled Productivity** – Studied the cycle time for ready mix concrete block production, determined the target based on the machine capacity, and convinced the process owners of 100% engagement. Doubled production from 35000 pallets to 83000 pallets each month.
- **Finance:** - Highly effective Quality manager with 7 years of experience. Seeking to dramatically improve KPIs for National Concrete Products, at Dubai, used Lean training and integration to turn a loss into a profit in 1 year. Also, cut inventory costs by 45% and lead times by 25%.

### VISIONARY EDUCATOR AND FOUNDER OF THE CITIZEN ACADEMY / NESHKARE FOUNDATION

- Mr. Somasundaram Ravi Naicker is the driving force behind SS CITIZEN SCHOOL, a unique preparatory institution under the Citizen Academy Trust, dedicated to elevating educational standards in Pattabiram and its surrounding areas. Located near DRBCC Railway Station, The Citizen Academy was conceived to provide high-quality, accessible education to prepare students for public service roles, ultimately empowering the next generation to make meaningful contributions to society.
- **A Vision Realized** - What began as a small vision to uplift local educational standards has flourished into a promising academy, thanks to Mr. Ravi Naicker's tireless dedication and entrepreneurial spirit. His commitment to education is evident in the academy's ambitious expansion plans, aiming to grow from its current kindergarten offering to a comprehensive curriculum aligned with the CBSE syllabus in the years to come.
- **The Citizen Academy's Mission and Approach** - The Citizen Academy's core mission is to deliver learner-centered, value-based education that prepares students not only academically but also instills the discipline, motivation, and skills required for success in public services. The academy is equipped with modern teaching resources and will evolve its infrastructure to meet the demands of a rapidly changing educational landscape.
- The foundation of The Citizen Academy is laid with the Montessori Method for kindergarten classes, ensuring that students receive a balanced education that promotes holistic development. The school focuses on skill-building, value-oriented learning, and an innovative approach to teaching that empowers students to excel both inside and outside the classroom.
- **Legacy and Impact** - Mr. Ravi Naicker's passion for quality education and his foresight in establishing The Citizen Academy are inspiring examples of his commitment to community upliftment. His vision goes beyond academics; he is dedicated to shaping individuals who will lead with integrity, discipline, and a sense of duty towards public service, paving the way for a brighter future for Pattabiram and beyond.
- In the years ahead, The Citizen Academy is set to become a beacon of educational excellence, continuing to grow under Mr. Ravi Naicker's guidance and dedication.

## THE VISION OF NESH CARE FOUNDATION

- The vision of NESH Care Foundation is to rebuild the human dignity of the poor and marginalized through an empowerment process, Education, food security, Health Care, employment to unemployed and create opportunities for a sustainable society.
- NESH Care Foundation is playing a key role in helping achieve the United Nations Sustainable Development Goal (SDG) 4, which aims to ensure inclusive and quality education for all and promote lifelong learning by 2030, by supporting programs in early childhood development, access to quality primary and secondary education, technical and vocational education and training for youth as well as a particular focus on education in emergencies and protracted crises.
- Education is more than a human right; it is an irrevocable asset. It is also one of the most effective tools to break the cycle of poverty, a belief held by our founder SS Ravi Naicker.
- NESH Cares Foundation programs focus on early childhood development, access to quality primary and secondary education, technical and vocational education and training for youth as well as a particular focus on education in emergencies and protracted crises. Gender equality is also a priority across the organization's education programs, whereby it ensures the provision of safe learning environments with appropriate and adequate facilities, materials and gender-sensitized academic support for boys and girls – without any discrimination.